



Bob Hamman
<bob.hamman@scapro
mo.com>

01/12/2001 10:04 AM

To: "Frank Lorenzo" <Frank_Lorenzo@swissre.com>
cc: "mark.gorman2@aig.com" <mark.gorman2@aig.com>, Wendy
McClerkin <wendy.mcclerkin@scapromo.com>, Tom Floerchinger
<tom.floerchinger@scapromo.com>, Chris Hamman
<chris.hamman@scapromo.com>, (bcc: Frank Lorenzo/SwissRe)
bcc: Frank Lorenzo/SwissRe
Subject: RE: Tour de France

As per our agreement of 1/10 Swiss_Re will accept 97.5% of levels 1&2 PIL
will take 2.5%. AIG will issue.

Mark-this is an incentive case. Our understanding is that AIG will issue
without any risk retention.

-----Original Message-----

From: Frank Lorenzo [mailto:Frank_Lorenzo@swissre.com]
Sent: Sunday, January 07, 2001 10:03 AM
To: Bob Hamman
Subject: Re: Tour de France

If you can get \$275,000 for Levels 1 and 2, I can accommodate.

<L>

Bob Hamman <bob.hamman@scapromo.com> on 01/06/2001 11:28:27 AM

To: "frank_lorenzo@swissre.com" <frank_lorenzo@swissre.com>
cc: (bcc: Frank Lorenzo/SwissRe)
Subject: Tour de France

Our agreement is:

Level	Bonus	Goal
1	1,500,000	Win 2001 & 2002
2	3,000,000	Win 2001,2002 & 2003
3	5,000,000	Win 2001,2002,2003 & 2004

Premium for 100% = \$320,000 SwissRe participation 57.89% = 5,000,000 of
9,000,000

How about doing levels 1 & 2 only at a rate of \$240,000 with Swiss Re

CL Ex 14



taking
4,350,000/4,500,000.

Received: from iss05.interliant.com ([198.64.193.195]) by
Internet-507.interliant.com (Lotus SMTP MTA v1.2 (600.1 3-26-1998)) with
SMTP id 862569CC.005AB586; Sat, 6 Jan 2001 10:30:47 -0600

Received: (from root@localhost)

by iss05.interliant.com (8.10.2/8.10.2) id f03GSSd05213

for

[!N]frank_lorenzo/SwissRe%RCOMINT%RCCMNET%interliant%inbound@smtpgw.interliant.com; Sat, 6 Jan 2001 10:28:28 -0600 (CST)

Received: from scamail2.scapromotions.com ([208.237.255.15])

by iss05.interliant.com (8.10.2/8.10.2) with ESMTP id f06GSR405202

for <frank_lorenzo@swissre.com>; Sat, 6 Jan 2001 10:28:27 -0600 (CST)

Received: by SCAMAIL2 with Internet Mail Service (5.5.2650.21)

id <ZJ3XW7L6>; Sat, 6 Jan 2001 10:28:28 -0600

Message-ID: <DE254A7C4597D411BACC00508B8BDEAC17D1B8@SCAMAIL2>

From: Bob Hamman <bob.hamman@scapromio.com>

To: "frank_lorenzo@swissre.com" <frank_lorenzo@swissre.com>

Subject: Tour de France

Date: Sat, 6 Jan 2001 10:28:27 -0600

MIME-Version: 1.0

X-Mailer: Internet Mail Service (5.5.2650.21)

Content-Type: text/plain;
charset="iso-8859-1"